



Kiamalu Consulting & Investigations LLC

A Dynamic Investigations Agency

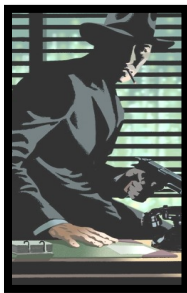
Serving All The Islands Of Hawaii And Worldwide

Quality Professional Service

THE KIAMALU REPORT

SEPTEMBER 2016

Welcome to this issue of the Kiamalu Report.
In this issue we will discuss TV versus reality, how the real life job of a PI is different than how it is portrayed on television



Television viewers have been in love with private eyes since the screen first crackled in glorious black and white. Yet, most people have no idea what the private investigation industry is all about.

Television and film have distorted the public's

perception, turning detectives into super heroes, cartoon characters and celebrities.

The myth that has been portrayed on TV / film such as Magnum PI, Sherlock Holmes, and James Bond has become the public's perception of the PI industry.

Chances are, if you are asked what you think of when someone says Private Investigator, you will probably name one of the TV characters.

Take our quiz and test yourself to see what you really know about T.V.'s P.I.'s.

Fictional P.I.'s Quiz

1. Who wrote the Sherlock Holmes stories?

- [a] Charles Dickens [b] Samuel Clements
[c] Arthur Conan Doyle [d] Stephen King

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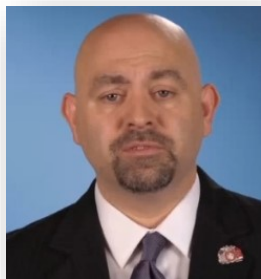


**KCI IS A U.S VETERAN
OWNED & RUN COMPANY**
**SPECIALIZING IN THE UNIFORM
CODE OF MILITARY JUSTICE
(UCMJ)**

SEMPER FI !

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Nathan Moores
Director of Operations
CEO

**If you have questions
about any of our services
or need our assistance
please feel free to
contact us.**

Our highly experienced investigators are skilled in all types of investigations and intelligence gathering. They are fully trained in the UCMJ and world wide deployable, providing you with the best results and information that you need for success .

Our investigative services include, but are not limited to:

- * **UCMJ Case support and Investigations**
- * Civil Litigation and Attorney Support
- * Out-Sourced S.I.U. Solutions
- * Insurance Fraud Investigations

- * Covert Surveillance Operations
- * Criminal Investigations
- * Corporate Investigations
- * Due Diligence Services
- * Intellectual Property Protection
- * Cyber-Surveillance
- * Missing Person Locates

- * Skip-Tracing & Debtor Locates
- * Basic and Detailed Background Screening
- * Pre-Employment Screening
- * Computer Forensics & Electronic Discovery
- * TSCM (Bug Sweeping)
- * Specialized consulting & training

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How the real life job of a PI is different than how it is portrayed on television

2. Who was the television P.I. who lived in a small trailer?

- [a] Adrian Monk [b] Rick Castle
[c] Remington Steele [d] Jim Rockford

3. Who drove a red Ferrari?

- [a] Robert Wagner / *Hart to Hart*
[b] Tom Selleck / *Magnum P.I.*
[c] Pierce Brosnan / *Remington Steele*
[d] Sherlock Holmes / *Benedict Cumberbatch*

4. Which T.V. P.I. hung out at a swank jazz club named "Mother's"?

- [a] Peter Gunn [b] Mike Hammer
[c] Barnaby Jones [d] Thomas Magnum

5. Who was an amateur detective who wrote mystery novels and lived in Maine.

- [a] Veronica Mars [b] Jessica Fletcher
[c] Laura Holt [d] Jill Munroe

6. What was the name of Charlie's Angels unseen secret millionaire boss?

- [a] John Bosley [b] Jonathan Hart
[c] Charlie Townsend [d] Robin Masters

7. Perry Mason was a lawyer who used a P.I. to help solve cases. What was his name?

- [a] Paul Drake [b] Mike Connors
[c] Robert Kardashian [d] Tim Bilecki

8. Which P.I., written by Agatha Christie, said "the Little Gray Cells"?

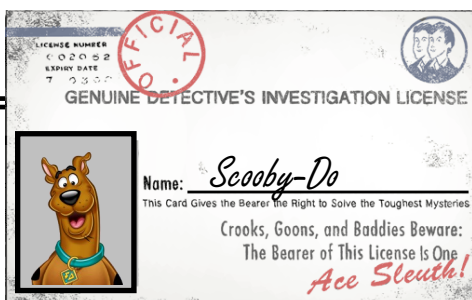
- [a] Miss Marple [b] Father Dowling
[c] Sherlock Holmes [d] Hercule Poirot

9. V. I. Warshawski was a tough female P.I. in a movie in 1991. Who played the part?

- [a] Kathleen Turner [b] Mariska Hargitay
[c] Stana Katic [d] Jennifer Lawrence

10. Last, but not least: What Breed of dog is the famous P.I. dog *Scooby-Do*?

- [a] Newfoundland [b] German Shepherd
[c] Great Dane [d] Collie



Now check out the difference between the myth and what a real Private Investigator can do.

1. Anyone can do what a Private Investigator does.

* Private Investigators need to be licensed in the state they are working in. That means Charlie's Angels all had to have licenses or their Boss, Charlie had a license and they were working under his. As for the woman from Maine who wrote *Mysteries*, well it never came up, but it is entirely fictionalized. Nothing like what happens in *Castle* or *Bones* or *The Mentalist* happens in real life. Any remotely competent defense attorney would tear apart a case where an untrained civilian did half of the investigative work, handled evidence, etc. And that's not even counting putting a civilian in the line of fire on purpose.

In The News August 11, 2016

Kiamalu Consulting and Investigations has worked with the Bilecki & Tipon law firm as a team on several assignments.

This time Noal Tipon invited Nathan to team up with him and his Dad, as a special guest on their morning radio program KNDI 1270, "The Tipon Report".

Nathan discussed the importance of a private investigator as a member of a criminal defense team. Nathan also provided an opportunity for listeners to call in with questions.

For a live chat
online with
Kiamalu Consulting
& Investigations
visit our website at
www.kiamalu-ci.us

How the real life job of a PI is different than how it is portrayed on television



2. Private Investigators always have a friend on the police force to help them.

*A professional detective is not directly affiliated with a police department in any official sense, although many will have contacts in the department, and it's not uncommon for members of this profession to have been either police officers, previously worked in law-enforcement, and or had military training, as many of the skills overlap.

A Private Detective takes on cases that private citizens bring to them, they aren't *supposed* to investigate crimes (which are official matters for the police, who often look dimly upon private detectives sticking their noses in - both in fiction and in real life).

But, regardless if the police are looking into a matter or not you can retain the services of a private investigator. In a lot of cases the private investigators will work in conjunction with the police and conduct their own detailed interviews and evidence collection. Private investigators have the advantage of working on one case at a time and can apply the focus and dedication needed to effectively solve cases that are still being worked on by the police. An experienced investigator will also know when to "back off" as to not interfere with the investigation.

3. A Private Investigator lives a high end life, fancy cars, penthouses, mansion, beach houses, etc.



*Private Investigator's are portrayed usually in three ways. There are the Amateur Sleuths Like Jessica Fletcher [Murder She Wrote] or a hardboiled detective like Sam Spade, (Humphrey Bogart in The Maltese Falcon) or (Stacy Keach)

as Mike Hammer and the tough woman

Victoria Iphigenia (V. I. Warshawski, played by Kathleen Turner). And last but not least, the suave Peter Gun, (Craig Stevens) and Thomas Magnum (Magnum P.I.).



All of these characters are absurd. How many old woman do you know that find that many people murdered? I feel sorry for the poor woman. Everywhere she goes someone is dead.



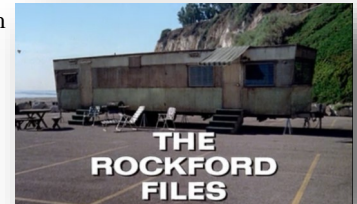
Sam Spade, Mike Hammer and Peter Gun do all their work in suits. Seldom are their hats even knocked off when in a fight.

One of the most absurd plot and characters is Thomas Magnum (Magnum P.I.) living in someone else's mansion on a private beach in Hawaii, driving free in a red Ferrari, only working for big shots. Right!



And of course all the most beautiful woman, who happen to be in bikinis, evening gowns or other sexy clothing are falling all over themselves around these guys or in the case of Charles's Angel are wearing the bikinis, evening gowns and sexy clothing.

The one show that is much closer to reality is "The Rockford Files," a Private Investigator — trying to live on a strict budget, not glamorous, not rich. A pretty believable character.



4. Surveillance is easy and a fun part of the Private Investigator job.



Most TV shows either portray PIs as individuals in trench coats who sit in dark, comfortable, air-conditioned vehicles drinking coffee and watching people through binoculars or as slick criminal investigators in suits.



In reality, PIs can't sit in a running car for hours at a time. They may be sweating in a hot car for most of the day.



Surveillance with no available bathroom and no lunch breaks... the unglamorous parts of the job you don't see on TV. And in case you haven't noticed, most jobs, no matter how good they look from the outside become boring after a while! Also you cannot park right across the street from a subject and certainly not in a eye-catching car (like a red Ferrari).

How the real life job of a PI is different than how it is portrayed on television

A friend of mine's father-in-law taught how to track individuals. He would send his students to the food court in a mall



with a picture of someone they were to follow. 99% per cent of the time the students could not find the person and or pursued the wrong person.

Surveillance is incredibly demanding and challenging. Private investigators who are successful at surveillance have to possess certain qualities. Someone with an outgoing personality, exceptional communication skills, the ability to take action, a good memory, an ability to blend into their surroundings and a strong attention to detail would be a good fit for surveillance. This person should also be honest, patient, observant, resourceful, flexible and focused. Not every person is able to sit for hours and focus on a particular area. Investigators often sit in an automobile for up to ten hours on the coldest day of winter or the hottest day of summer.



5. It's just fiction, not real life that a Lawyer like "Perry Mason" needs the services of a P.I.

This part of the television and film perception is one of the truths that have been written into stories. Lawyers often do hire the services of Private Investigator companys. About 90 percent of litigation is fact-finding, yet lawyers are hardly ever trained in how to gather facts about opponents, witnesses, assets or fund managers in a systematic way. Although every case is different, a lawyer would most likely use a private investigator to gather information beyond the pretrial evidence. It is beneficial to use a private investigator who has an acute knowledge of technology and computers or investigative skills to help move a case along. Neither Lawyer nor their paralegal have the time to call and interview witnesses, comparing their testimony to what has already been said, looking for inconsistencies or new information, this is where private investigator are needed. A good private investigator can dig up the background on all the significant parties in a case. They are an important part of a Law Office's team.



What Private Investigators do is very hard work and takes a lot of time. Most people don't have the hours, will power and dedication to find things. Also you need to be very up to date on the Data-Protection laws which most people aren't, so this is another reason why P.I.'s are needed and hired. PI's undertake work which most people are not skilled in and do not have enough knowledge about. While like most jobs some of the Private Investigator work can sometimes be slow and monotonous. It is *never boring*. You work independently, making many of your own decisions, solving problems using your own skills and not having someone constantly looking over your shoulder. Private Investigators say they like meeting people and hearing them say, "Wow, I've never met a private investigator before." If you like working with people, solving puzzles, and have a passion for hard work, go for it. It makes a good television show, but it makes an even better real-life career.



Answers to Fictional P.I. Quiz: 1.c 2.d 3.b 4.a 5.b 6.c 7.a 8.d 9.a 10.c



In today's economic climate Kiamalu Consulting & Investigations realizes how important it is to get the most from your budget, without sacrificing on the quality of the services you need. With Kiamalu you can rest assured that we take pride in our work and because of our high skill level and extensive experience, we are able to offer services that are customized to your budget and your needs, resulting in a successful relationship.

Contact Kiamalu Consulting & Investigations to discuss the facts and circumstances of your particular case with an experienced investigator.
Kiamalu Consulting & Investigations LLC offers free initial 30-minute consultations. However, no advice beyond that initial consultation can be provided without a signed engagement letter and payment of KCI fees. Please call our offices or visit us online at: Kiamalu-ci.us



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